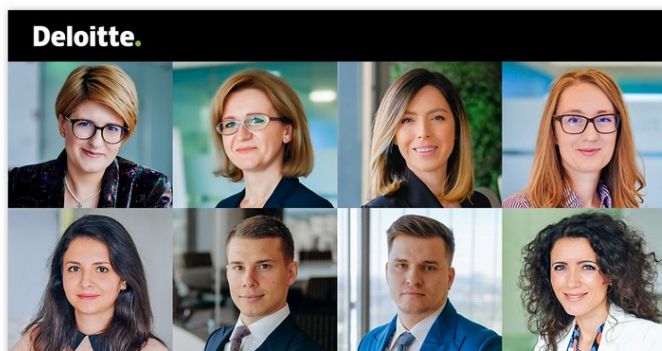


Reff & Associates and Deloitte Romania assisted Helinick, a leader in buildings safety and security systems, in the sale to Convergent, one of the largest global players in the field



A team of lawyers from Reff & Associates | Deloitte Legal and tax experts from Deloitte Romania assisted the local company Helinick, specialized in the design and implementation of electronic security, fire safety, communications and building management systems, one of the leaders of the local market in the field, in the sale to Convergent, one of the largest global players in this area. The transaction was completed in July 2024 and marks Convergent's entry into the Romanian market.

The multidisciplinary team within Reff & Associates | Deloitte Legal and Deloitte Romania provided legal and tax assistance throughout the sale process, from the conclusion of the framework agreement on the proposed transaction, during the due diligence analysis phase, as well as in the negotiation, signing and implementation of the transaction. The team consisted of **Irina Dimitriu**, Partner and leader of the real estate practice, **Larisa Popoviciu**, Senior Managing Associate, **Diana Stan**, Managing Associate, and **Florin Geana**, Senior Associate (real estate law), **Silvia Axinescu**, Senior Managing Associate, **Andreea Zaharia**, Managing Associate (GDPR and intellectual property law), **Andrea Grigoras**, Senior Managing Associate (competition law), **Gabriela Ilie**, Senior Managing Associate, **Miruna Stanciu**, Senior Associate (labor law), **Alexandru-Ioan Ulici**, Senior Associate, **Alexandru Tinica**, Associate, **Adrian Radu**, Associate (corporate law), **Catalin Chibzui**, Managing Associate (internal reporting requirements), and the contribution on tax aspects was provided by the team led by **Alexandra Smedoiu**, Tax Partner, Deloitte Romania.

“The completion of this transaction marks an important moment in the field of safety and security systems, demonstrating the evolution of the Romanian market and the significant role it plays in Convergent's strategic growth in the region,” said **Irina Dimitriu, Partner at Reff & Associates | Deloitte Legal and the leader of the real estate practice.**

Convergent is a global leader in the design, installation and delivery of electronic security, cybersecurity, fire and life safety, building automation and audio-visual systems, with revenues of \$2.5 billion, with more than 220 locations worldwide and more than 10,000 employees.

For over 15 years, Reff & Associates | Deloitte Legal is recognized as one of the leading real estate law firms in Romania, being involved in some of the most important transactions and development projects in the country, which have often involved complex corporate structures and cross-border financing. The real estate practice is also

recognized by international rankings such as [Legal 500](#).

[Reff & Associates](#) | [Deloitte Legal](#) is recognized as a leading law firm in Romania for the quality of services and ability to deliver solutions on complex legal matters. The areas of practice include banking and finance, competition law, employment law, energy and environment law, insolvency law, legal management consulting, litigation, corporate, mergers and acquisitions, public sector, real estate. The firm represents in Romania Deloitte Legal, a global network with more than 2,500 lawyers in more than 80 countries.