

## LegiTeam: Reff & Associates is looking for Senior Associate | Banking & Finance

**We are looking for a senior associate to join our Banking & Finance team.**

### **WHO WE ARE:**

**Reff & Associates** is the local member of **Deloitte Legal**, the international network of legal practices working with Deloitte all over the world. This global network comprises of over 2,000 lawyers in 81 countries. With a team of over 70 lawyers, **Reff & Associates** is recognized as a leading law firm in Romania, with an aggregate of approx. EUR 1 billion deals assisted each year. The affiliation with *Deloitte Legal* gives **Reff & Associates** access to state of the art global resources and tools together with the ability to serve clients seamlessly across the world.

With a Banking & Finance practice of 8 lawyers, **Reff & Associates** has built an extensive track record advising on all areas of transactional banking:

1. Financing transactional work / Borrower's side and Lenders' side: we provide assistance in financing transactions including new money financings in bilateral and syndicated loans, refinancing and loan restructurings (consensual and non-consensual).
2. Trading of portfolios & single tickets exposures: During the last 4 years we have assisted in deals with an overall par value close to EUR 7bln. We provide a full spectrum of sell-side and buy-side services, from pre-transaction decision-making, via due diligence, structuring aspects, bids' benchmark, transaction execution and closing to post-execution servicing.
3. M&A involving financial sector entities: We worked on a large number of M&A transactions in the financial services sector, covering inter alia due diligence exercises on credit institutions, bank acquisition mandates, inter-bank mergers (including cross-border mergers), transfer of banking & leasing business.
4. Debt servicing: Loans servicing arrangements: structuring advice; assistance with the design and set up of the servicing platform/service level agreements; Design and set-up of co-investment structures for sharing funding costs when acquiring an NPL portfolio, etc.
5. Regulatory & compliance – focus on the digitalization of the industry: in addition to standard regulatory assistance (e.g. authorisation of banks and financial institutions (e-money, IFNs, payment institutions) with the National Bank of Romania), we focused our efforts in the successful deployment of digitalization initiatives (PSD2, eSignatures, etc.).

### **WHAT WE OFFER:**

At **Reff & Associates**, you will enjoy a powerful local and global network, a dynamic and multicultural work environment and diverse thinking – all working in harmony to help you rise higher.

#### *A Senior Associate in our Banking & Finance team:*

- works in cross-functional teams together with other Deloitte business lines on complex projects and for sophisticated clients;
- works in international team of lawyers, on cross-border engagements;
- is deeply involved in all stages of a project, from proposal development and budgeting and throughout implementation;
- is subject to a transparent performance review & ongoing feedback;
- coaches junior colleagues, by providing training and guidance;
- has access to the rich (both local and global) research and training resources of the Deloitte Legal network;
- works in a very dynamic and competitive environment, which preserves an uniquely collegial culture and strives for work-life balance (e.g. in lieu of overtime hours; Friday-Offs during summer etc.).

## **YOUR ROLE:**

Assisting clients on transactional banking projects with particular focus on:

- Transactional financing work (e.g. drafting and negotiating security documentation, drafting credit / loan facility documentation including LMA (Loan Market Association facility documentation), preparation and collection of other conditions precedent;
- Distressed debts trading and servicing (structuring advice; drafting and negotiating portfolio assignment agreements, service level agreements etc.);
- M&A deals involving financial sector entities (due diligence; bank acquisition assistance; transfer of lending business engagements etc.).

## **WHAT ARE WE LOOKING FOR:**

Send us your application if you:

- are a member of the Bucharest Bar with full rights (avocat definitiv);
- have 4 to 7 years' experience in the Banking & Finance, ideally gained within an international law firm; Good knowledge of the LMA type credit facility documentation is an advantage
- have a sound legal reasoning, thoroughness, very good legal drafting skills;
- have Excellent writing and communication skills in English (any other foreign language is an advantage);
- are a team worker, efficient, good communicator, flexible and adaptable.

## **HOW TO APPLY:**

Please apply with your Resume, which must contain all your major relevant projects. Candidates interested in applying for this vacancy are required to send an updated CV by e-mail to [avoicu@deloittece.com](mailto:avoicu@deloittece.com).